

<b>Technical &amp; Financial Evaluation Report</b>		
<b>Supply and Installation of Primary Communication Links</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/732/2016
3	Tender Description	Supply and Installation of Primary Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 30401
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	29/11/2016
9	Financial Bid Opening Date	29/11/2016
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
	M/s PTCL	Rs /- 114,000/- (Per Branch for 1 years)	1 <sup>st</sup> Lowest Bidder	Rs.386,000/- below the estimated cost		1 <sup>st</sup> Lowest Evaluated Bidder
2	M/s Wateen Telecom	Rs. /- 176,125 (Per Branch for 1 years)	2 <sup>nd</sup> Lowest Bidder	Rs.323,875/- below the estimated cost		2 <sup>nd</sup> Lowest Bidder

**Note:** M/s PTCL is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the qualified bidder.

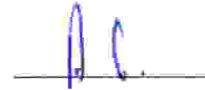
**Members – Procurement Committee**

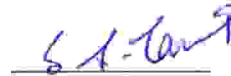
(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**







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# WATEEN

## Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber/ISM Radio links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio links in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	10	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
<b>Total Marks</b>		<b>100</b>	<b>100</b>	<b>Qualified / Disqualified</b>

### Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.  
(Attach PTA Certificate as documentary proof as Annexure-9).
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPRA Rule 10(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

### MANDATORY


1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


### DISQUALIFICATION

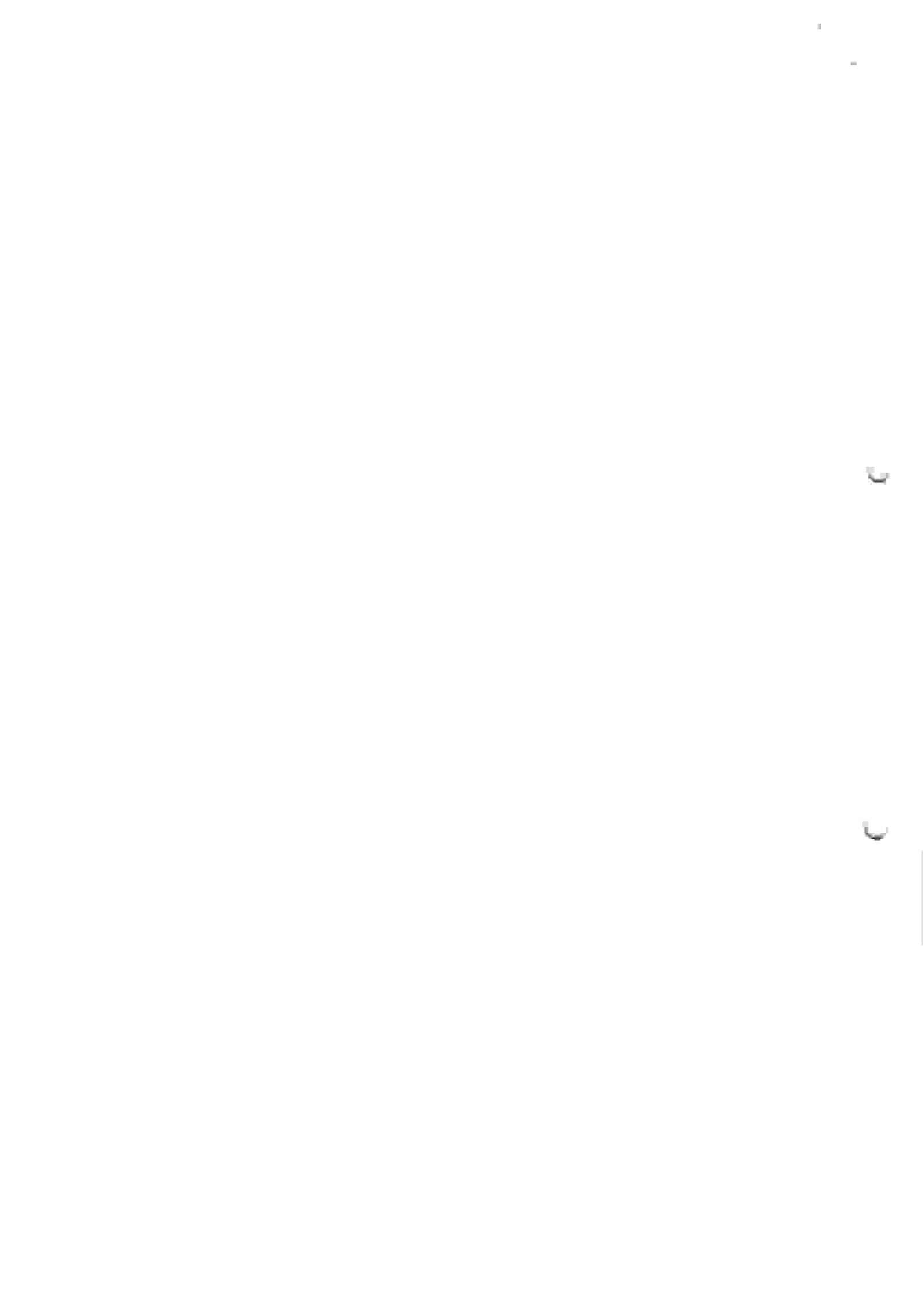
The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance

  
Ahsan Ali  
AVP Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Div.

  
Saeed Khan  
SVP IT Div.



PTCL

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<b>Total Marks</b>		<b>100</b>	<b>93</b>	<b>Qualified / Disqualified</b>

#### Note

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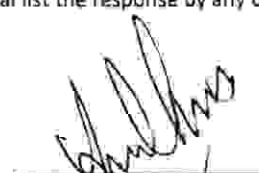
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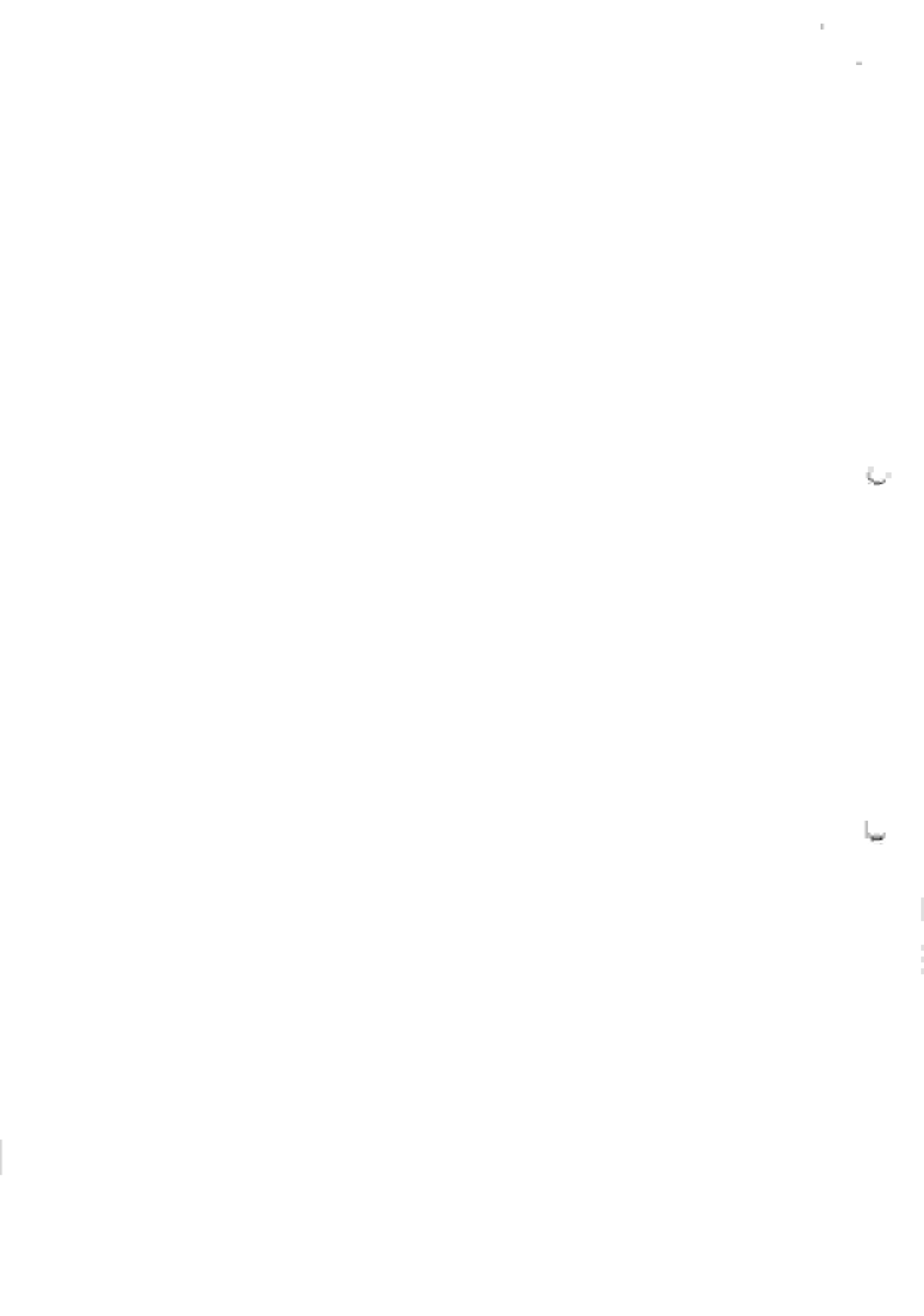
Ahsan Ali  
AVP /Operations Div.



Dilshad Husain Khan  
SVP/Finance Div.



Saeed Khan  
SVP IT Div.





# FINANCIAL PROPOSAL

SIGNATURE  
 Head - *[Signature]*  
 Head - *[Signature]*  
 Member - *[Signature]*

## PRICE SCHEDULE

Name of Bidder: Pakistan Telecommunication Company Limited

Date: \_\_\_\_\_

S#	Code	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	0102	Khairpur	Waived	PKR 9,500
2	0117	Thul	Waived	PKR 9,500
3	0121	Gambat	Waived	PKR 9,500
4	0408	Tando M.Khan	Waived	PKR 9,500
5	0413	Sanghar	Waived	PKR 9,500
6	0416	Shahdadpur	Waived	PKR 9,500
7	0417	Kunri	Waived	PKR 9,500
8	0605	Bahria Town	Waived	PKR 9,500
9	0608	Lila Jhelum	Waived	PKR 9,500
10	0611	Dalwal Chakwal	Waived	PKR 9,500
11	0623	Burki	Waived	PKR 9,500
12	0640	Kunyah	Waived	PKR 9,500
13	0649	Nankana Sahib	Waived	PKR 9,500
14	0658	Alipur Chatta	Waived	PKR 9,500
15	0706	Gawadar	Waived	PKR 9,500
16	0901	Mirpur Azad Kashmir	Waived	PKR 9,500
17	0902	Bank Road Muzaffarabad	Waived	PKR 9,500
18	0903	Gilgit	Waived	PKR 9,500
19	4091	Bawany Sugar Mill	Waived	PKR 9,500
20	4092	Khoski	Waived	PKR 9,500
21	4121	Thatta Cement	Waived	PKR 9,500
22	0423	Bhansaeedabad	Waived	PKR 9,500
23	0344	Malir Cantt	Waived	PKR 9,500
24	4071	Tando Allayar Sugar Mill	Waived	PKR 9,500
25	0359	Khekeshan Clifton	Waived	PKR 9,500
26	0128	Ghousepur	Waived	PKR 9,500
27	0428	Digri, Distt. Mirpurkhas	Waived	PKR 9,500
28	0124	Badah	Waived	PKR 9,500
29	0125	Pir Jo Goth	Waived	PKR 9,500
30	0113	Shahdadkot	Waived	PKR 9,500
31	0410	Mithi	Waived	PKR 9,500
32	0657	Chiniot	Waived	PKR 9,500
33	0643	Manawala	Waived	PKR 9,500
34	0104	Kandkhot Branch	Waived	PKR 9,500
35	0106	Dadu Branch	Waived	PKR 9,500
36	0107	Larkana Branch	Waived	PKR 9,500
37	0108	Sukkur Branch	Waived	PKR 9,500
38	0109	Sehwan Branch	Waived	PKR 9,500
39	0110	Ghotki Branch	Waived	PKR 9,500
40	0111	Naudero Branch	Waived	PKR 9,500
41	0114	Shikar Pur Branch	Waived	PKR 9,500
42	0301	I.I.Chundrigarh Road Branch	Waived	PKR 9,500
43	0303	Court Road Branch - KHI	Waived	PKR 9,500
44	0304	DHA 26th Streets Branch - KHI	Waived	PKR 9,500
45	0305	Gulshan-e-Iqbal Branch - KHI	Waived	PKR 9,500
46	0306	Hyderi Branch - KHI	Waived	PKR 9,500



47	0307	Jodia Branch - KHI	Waived	PKR 9,500
48	0308	Korangi Industrial Area- KHI	Waived	PKR 9,500
49	0310	Paper Market Branch - KHI	Waived	PKR 9,500
50	0312	Shahr-e-Faisal - KHI	Waived	PKR 9,500
51	0313	Tariq Road - KHI	Waived	PKR 9,500
52	0316	Memon Goth Branch - KHI	Waived	PKR 9,500
53	0318	Cloth Market Branch - KHI	Waived	PKR 9,500
54	0401	Saddar Branch - Hyderabad	Waived	PKR 9,500
55	0402	Hala Branch	Waived	PKR 9,500
56	0403	Kotri Branch	Waived	PKR 9,500
57	0404	Mirpur Khas Branch	Waived	PKR 9,500
58	0405	Qasimabad Branch- Hyderabad	Waived	PKR 9,500
59	0407	Tando Allayar Branch	Waived	PKR 9,500
60	0411	Nawabshah Branch	Waived	PKR 9,500
61	0412	Thatta Branch	Waived	PKR 9,500
62	0601	Blue Area Branch - Islamabad	Waived	PKR 9,500
63	0602	Bank Road Branch - Rawalpindi	Waived	PKR 9,500
64	0603	D.H.A. Lahore Branch - LHR	Waived	PKR 9,500
65	0604	Gujranwala Branch	Waived	PKR 9,500
66	0506	Ghurki Branch - LHR	Waived	PKR 9,500
67	0607	Chak Ghanjan	<b>PTCL - Not Quoted</b>	
68	0609	Pindi Bhauddin Branch	Waived	PKR 9,500
69	0610	Ashrafabad, Bahawalpur Branch	Waived	PKR 9,500
70	0701	Jinnah Road Branch - Quetta	Waived	PKR 9,500
71	0801	Peshawar Branch	Waived	PKR 9,500
72		Central Jail Off-site ATM - KHI	Waived	PKR 9,500
73		NADRA Head Quarter, Islamabad	Waived	PKR 9,500
74	5601	The Mall Road (ISLAMIC)	Waived	PKR 9,500
75	0362	Sindhi Muslim (SMCHS)	Waived	PKR 9,500
76	0662	GHARI SHAHU BRANCH	Waived	PKR 9,500
77	0363	SHIREEN JINNAH COLONY BRANCH	Waived	PKR 9,500
78	0360	BAHADURABAD BRANCH	Waived	PKR 9,500
79	0366	Behria Complex II KHI	Waived	PKR 9,500
80	0433	Journalist Society - Hyd	Waived	PKR 9,500
81	0808	Kohat	Waived	PKR 9,500
82	0134	Nasirabad	Waived	PKR 9,500
83	0364	Cattle (Brens Colony)	Waived	PKR 9,500
84	5801	Ashraf Road Peshawar Branch	Waived	PKR 9,500
85	0666	Mouza Gojra Branch	Waived	PKR 9,500
86	0432	Ghari Khata (Temporary)	Waived	PKR 9,500
87	0807	Village Meran	Waived	PKR 9,500
88	5603	Sahiwal Islamic Branch	Waived	PKR 9,500
89	0664	Khanewal Branch	Waived	PKR 9,500
90	0665	Kasur Branch	Waived	PKR 9,500
91	0668	Ali Wala Branch	Waived	PKR 9,500
92	5602	Ghori Town Branch (Islamic)	Waived	PKR 9,500
93	0339	Benazir University (Offsite ATM)	Waived	PKR 9,500
94	0610	F & U Filling Station (Offsite ATM)	<b>PTCL - Not Quoted</b>	
95	0338	Sun Set Club (Offsite ATM)	Waived	PKR 9,500
96	0408	Bulri Shah - Offsite ATM	Waived	PKR 9,500
97	0343	Razzakabad Offsite ATM	Waived	PKR 9,500
98	0331	SSU Office Gulshan Off-site ATM	Waived	PKR 9,500
99	0312	Shah Faisal Colony (Offsite ATM)	Waived	PKR 9,500
100	0369	DMC-HO-Gulshan (Offsite ATM)	Waived	PKR 9,500
101	0310	DMC-Saddar Zone (Offsite ATM)	Waived	PKR 9,500
102	0427	Sindh Revenue (Offsite ATM)	Waived	PKR 9,500

**SIGNATURE MEMBERS PG-II**

Head - Fin Div. S.T. Tahir

Head - IT Div. AC

Member-IDBL [Signature]

Date: \_\_\_\_\_



103	0127	Sukkur (Offsite ATM)	Waived	PKR 9,500
104	0109	Sehwan(Offsite ATM)	Waived	PKR 9,500
105		1-Link OR (Excluding PTCL as per SBP Instruction)	<b>PTCL - Not Quoted</b>	
106	5901	Dadyal	Waived	PKR 9,500
107	0904	Rawalakot	<b>PTCL - Not Quoted</b>	
108	0678	Jampur	Waived	PKR 9,500
109	0372	Dr. Ziauddin Road, Karachi	Waived	PKR 9,500
110	0371	Nishan Road, Karachi	Waived	PKR 9,500
111	0374	Shah Faisal Colony, Karachi	Waived	PKR 9,500
112	0373	Karachi University (Inside Campus)	Waived	PKR 9,500
113	0680	Daroghawala, Lahore	Waived	PKR 9,500
114	0683	Village Hujra, Shah Muqem (RUA)	<b>PTCL - Not Quoted</b>	
115	0681	Shahdara, Lahore	Waived	PKR 9,500
116	0682	Bank Square Model Town, Lahore	Waived	PKR 9,500
117		Airport Road Quetta (Islamic)	Waived	PKR 9,500
118	0438	Mirpur Bathoro District Sujawal (RUA)	Waived	PKR 9,500
<b>Sub Total</b>			<b>PKR 0</b>	<b>PKR 1,073,500</b>
<b>Grand Total (A+B)</b>			<b>PKR 1,073,500</b>	
<b>*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x12)</b>			<b>PKR 114,000</b>	
<b>No. of Branches</b>				

\*This amount will be taken as the financial bid offered by the vendor.

118 x 9500 x 12



**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_