

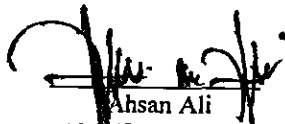
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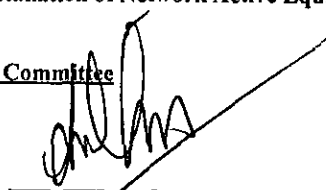
Technical & Financial Evaluation Report		
Supply and Installation of Network Active Equipment		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/733/2016
3	Tender Description	Supply and Installation of Network Active Equipment
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No.30401
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	29/11/2016
9	Financial Bid Opening Date	29/11/2016
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	1


S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.12,000,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	DWP Technologies	Rs.1,354,099/- (Routers)	Lowest Bidder	Rs. 10,645,901/- below the estimated cost		Qualified Bidder
2	Wateen Solutions	Rs.1,290,706/- (Routers)	Non-Responsive	Non-Responsive		Non-Responsive/wrong bid security submitted

Note: M/s DWP is selected for Supply and Installation of Network Active Equipment to Sindh Bank Ltd being the lowest bidder.

Members Signatures – Pre & Post Evaluation Committee


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

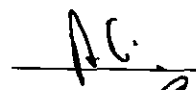
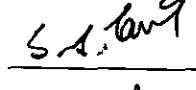

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

PWD

ELIGIBILITY CRITERIA of Network Active Equipment

S.No.	Description	Marks	Marks Obtained	Remarks
1	Company must have supplied same Network Active Equipments to Banks in the period of October 2011 to October 2016 in Pakistan. (Attach documentary proof as Annexure-1)	21	21	For 5 and more Banks
		14		For 3 to 4 Banks
		7		For 1 to 2 Banks
		0		No Bank
2	Company should be in possession of Gold Partner Certificate for supply of proposed Networking Equipments in Pakistan for last 5-Years of the Proposed Solution Manufacturer/principal. (Attach documentary proof as Annexure-2)	12	12	For 5 and more Years
		8		3-4 Years
		4		2-1 Year
		0		No Certificate
3	The Company must be in I.T. Business for Preferably 05 Years in Pakistan. (Attach documentary proof as Annexure-3)	10	10	For 5 and Above Years
		5		For 3 to 4 Years
		0		Less Than 3 Years
4	A) The Company should have Verifiable Presence/Support/Branch offices in at Least 5 major cities (Karachi, Lahore, Islamabad, Peshawar and Quetta) of Pakistan. B) One technical staff with 3-years practical experience in proposed equipments should be available for support at each location. (Attach Name, Qualification (attach relevant certificates also) of support staff at each location as Annexure-4)	14	12	Five Major Cities
		12		Three Major Cities
		8		Two Cities
		4		Only In One City
		0		If no details provided as per Annexure-4B
5	The Company must provide a list of clients within Pakistan, other than Banks where the proposed Network Active Equipments was supplied. (Attach Documentary proof as Annexure-5)	10	10	10 and Above Clients
		7		3 to 9 Clients
		4		Less than 3 Clients
		0		No Client
6	Company must have turnover of at least Rs.50-Million for Last 3-Years in Pakistan. (Attach audited financial statement for last 3 years as Annexure-6)	12	12	50 Million and above
		8		40 Million and below 50 Million
		4		30 Million and below 40 Million
		0		Less Than 30 Million
7	Company must provide a valid & latest Manufacturer Authorization Certificate (MAF) from the Manufacturer/Principal for supply of required equipment. (Attach documentary/certificate proof as Annexure-7)	21	21	If Provided
		0		If not Provided
Total Marks		100	98	

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. If company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
3. Bank reserves the right to verify all or any documents from the source ,submitted in the bid as per SPPRA rule # 30(1)
4. Bank reserves the right to verify the equipment from the principle at any time to ensure that the supply of equipments is genuine/original/ new and that its specification are the same as described in the bid. In case any fake/refurbished equipments are found the company may be subject to legal proceeding as per SPPRA rule # 30(1)
5. Company will be considered disqualified if specification of the Network Equipment quoted does not meet the specification given in the tender document.

MANDATORY

1. Attachment of Affidavit (specimen attached as Annexure "T") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance



Ahsan Ali
AVP -1/Operations Div.



Dilshad Husain Khan
SVP/Finance Div.



Saeed Khan
SVP I.T Div.



DWP TECHNOLOGIES (PVT) LTD.
 11 First Floor, Mandviwalla Chambers,
 Talpur Road, Karachi
 UAN: 021-111-005-006
 Fax: 021-32444249
 E-mail: info.khi@dwp.com.pk
 Web: www.dwp.com.pk

SIGNATURE MEMBERS PC-IT

Head - Fin Div. [Signature]
 Head - IT Div. [Signature]
 Member-IDBL [Signature]
 Date: _____

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2015-2016)

Name of Bidder: DWP Technologies (Pvt.) Ltd.

S. No	Item	Unit/Price	Total Unit Required	Amount
01	Branch Router Cisco 1921-Sec/K9 or Equivalent	\$ 1,292.45	10	\$ 12,924.49
*Total Amount				\$ 12,924.49

*This Total Amount will be taken as the financial bid offered by the vendor.

Note:

- The tender will stand cancelled after due qualification if any required document is not provided within 7 days of asking by the bank at any stage after winning of the tender.
- The cost must include all taxes, installation.
- Warranty. 1 year warranty is mandatory.
- No advance payment for supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned offices.
- Calculation of bid security. 5% of the *Total Amount will be submitted with the tender document as bid security.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Delivery Period: 8 to 10 weeks.



Signature & Stamp of Bidder

[Signature] WASEEM SHAH

USS DOLL 104.7700
 G.T = 1,354,099/- Pre

[Signature]
 29/11/2016



SIGNATURE MEMBERS PC-IT

Head - Fin Div. S. S. Singh
Head - IT Div. AS
Member - IDBL. [Signature]
Date: _____

PRICE SCHEDULE

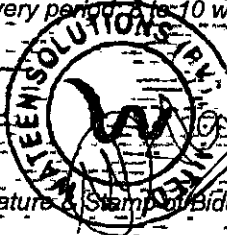
Name of Bidder: **WATEEN SOLUTION**

S.No	Item	Unit/Price	Total Unit Required	Amount
1	Branch Router Cisco 1921-Seq/K9 or Equivalent	129,071	10	1,290,706
Total Amount				1,290,706

*This Total Amount will be taken as the financial bid offered by the vendor

Note

- 1- The tender will stand cancelled after due qualification if any required document is not provided within 7 days of asking by the bank at any stage after winning of the tender.
- 2- The cost must include all taxes, installation.
- 3- Warranty. 1 year warranty is mandatory.
- 4- No advance payment for supply of equipment will be made; bills are only to be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned offices.
- 5- Calculation of bid security. 5% of the Total Amount will be submitted with the tender document as bid security.
- 6- The successful bidder will be the one whose total sum of cost is the lowest. As it is a package tender, so no partial lowest cost will be considered for award of any work.
- 7- Delivery period is 10 weeks.



Signature & Stamp of Bidder.





2-E-II Oberoi House,
Gulberg III, Lahore.
UAN: 111-999-919 Fax: +92-42-35787000
Email: info@wateen.com
Web: www.wateen.com

ATTENDANCE SHEET

BID OPENING -

FOR SELECTION OF Supply & Installation of Network Active Equipment

Date: 29-11-2016

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Water Solutions	M. Shajid Khan	0720-4143309	Water Korachi	
02	DWP Technologies	BANWAR KUMAR	07002022635	11, First Floor, MANOVIWALLA CHAMBERS	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT

AC

Chief Financial Officer

S. I. Khan

Chief Manager (IDBL)

[Signature]

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply & Installation of Network Active Equipment
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
OPENING DATE 29-11-2016
OPENING TIME 12:45pm
ATTENDANCE (MEMBER PC) HEAD OF I.T.Division
CFO
Chief Manager, IDBL

	<u>NAME</u>	<u>FIRM</u>
ATTENDANCE (REPS. OF BIDDERS)	<u>SHARJEEL KHAN</u>	<u>WATEEN SOLUTIONS</u>
	<u>JAWWAD KHAN</u>	<u>DWP TECHNOLOGIES</u>
	_____	_____
	_____	_____
	_____	_____
	_____	_____

TOTAL BIDS ACCEPTED FOR EVALUATION 1

TOTAL BIDS REJECTED 1

REMARKS _____

SIGNATURE [Signature]
DATE 29-11-2016

Members – Procurement Committee Signature	
Head of I.T	<u>[Signature]</u>
Chief Financial Office	<u>[Signature]</u>
Chief Manager, IDBL	<u>[Signature]</u>