

## Technical & Financial Evaluation Report

### Supply and Installation of Network Active Equipment

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/828/2017
3	Tender Description	Supply and Installation of Network Active Equipment
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No.34826
6	Total Bid Documents Sold	3
7	Total Bids Received	3
8	Technical Bid Opening Date	3/11/2017
9	Financial Bid Opening Date	3/11/2017
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.7,200,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	Wateen Solutions	Rs.7,180,911/- (Routers & Switches)	1 <sup>st</sup> Lowest Bidder	Rs.19,089/- below the estimated cost		<b>Qualified Bidder</b>
2	DWP Technologies	Rs.7,943,840/- (Routers & Switches)	2 <sup>nd</sup> Lowest Bidder	Rs. 743,840/- above the estimated cost		<b>Qualified Bidder</b>
3	Premier System	Rs.5,239,938/- (Routers)	Disqualified	Disqualified		<b>Technical Criteria not fulfilled</b>

**Note:** M/s Wateen is selected for Supply and Installation of Network Active Equipment to Sindh Bank Ltd being the 1<sup>st</sup> lowest bidder.


#### Members – Procurement Committee

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

#### Signature

  
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## ELIGIBILITY CRITERIA of Network Active Equipment

S.No.	Description	Marks	Marks Obtained	Remarks
1	Company must have supplied same Network Active Equipments to Banks in the period of October 2011 to October 2017 in Pakistan. (Attach documentary proof as Annexure-1)	21	21	For 5 and more Banks
		14		For 3 to 4 Banks
		7		For 1 to 2 Banks
		0		No Bank
2	Company should be in possession of Gold Partner Certificate for supply of proposed Networking Equipments in Pakistan for last 5-Years of the Proposed Solution Manufacturer/principal. (Attach documentary proof as Annexure-2)	12	12	For 5 and more Years
		8		3-4 Years
		4		2-1 Year
		0		No Certificate
3	The Company must be in I.T. Business for Preferably 05 Years in Pakistan. (Attach documentary proof as Annexure-3)	10	10	For 5 and Above Years
		5		For 3 to 4 Years
		0		Less Than 3 Years
4	A) The Company should have Verifiable Presence/Support/Branch offices in at Least 5 major cities (Karachi, Lahore, Islamabad, Peshawar and Quetta) of Pakistan. B) One technical staff with 3-years practical experience in proposed equipments should be available for support at each location. (Attach Name ,Qualification (attach relevant certificates also) of support staff at each location as Annexure-4)	14	14	Five Major Cities
		12		Three Major Cities
		8		Two Cities
		4		Only In One City
		0		If no details provided as per Annexure-4B
5	The Company must provide a list of clients within Pakistan, other than Banks where the proposed Network Active Equipments was supplied. (Attach Documentary proof as Annexure-5)	10	10	10 and Above Clients
		7		3 to 9 Clients
		4		Less than 3 Clients
		0		No Client
6	Company must have turnover of at least Rs.50-Million for Last 3-Years in Pakistan. (Attach audited financial statement for last 3 years as Annexure-6)	12	12	50 Million and above
		8		40 Million and below 50 Million
		4		30 Million and below 40 Million
		0		Less Than 30 Million
7	Company must provide a valid & latest Manufacturer Authorization Certificate (MAF) from the Manufacturer/Principal for supply of required equipment. (Attach documentary/certificate proof as Annexure-7)	21	21	If Provided
		0		If not Provided
<b>Total Marks</b>		<b>100</b>	<b>100</b>	

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